

AR Europe is a Great Place to Work



As an EMC industry leader and one of the world's most recognised RF & Microwave Amplifier and instrumentation companies, AR Europe attracts the best and brightest minds who are interested in making their work life productive, rewarding, and fun. We find that providing an environment conducive to and supportive of talented people excelling at their work is critical to our continued success.

Technical Sales Engineer T&M - FT

(Location: The Netherlands)

About the challenge

AR Benelux, part of AR Europe is an established technical distributor covering multiple domains including EMC, RF, Microwave, Satcom, AC/DC Power, Electrical Safety, Oscilloscopes and other general T&M solutions.

We are seeking an experienced and driven T&M Technical Sales Engineer to join our team. The ideal candidate will have a solid technical background in one or more of the following fields T&M solutions, AC/DC Power, Electrical Safety, Power Quality, as well as a proven track record of success in sales.

Main Tasks

- Promote and sell our range of T&M solutions to clients in various industries in the Benelux
- Develop and maintain relationships with key customers like universities, leading commercial companies, R&D, government, defence, automotive, avionics and space institutes
- Provide technical expertise and support to customers throughout the sales process
- Prepare and follow up technical sales proposals
- Contribute to PR related activities like Trade shows/newsletter/website etc.

Your Profile

- Bachelor's degree or level in Electrical Engineering or a related field
- Preferably 3+ years experience in technical sales
- You are enthusiastic and take initiative
- Technical knowledge/experience in one or more fields of T&M principles and applications
- Excellent written and verbal communication skills in English and Dutch
- Full Driving License
- Living in The Netherlands

If you are a motivated and results-driven sales professional with a passion for technology, we want to hear from you. Please contact us and/or submit your application, including your resume, to

ARBeneluxInfo@ARWorld.us